

## Estimator

An estimator, otherwise known as a cost engineer, works out how much it will cost for a company to supply products or services to a client. This allows the company to submit bids to win contracts.

### The Work

You could be:

- analysing project plans and specifications
- liaising with clients to find out exactly what they are looking for
- researching best materials and equipment for the job
- obtaining quotes from suppliers for materials required
- working out costs for hiring heavy or specialist equipment
- calculating labour costs
- assessing the level of risk for the project and any associated costs
- preparing and submitting bid documents.

### Pay

The figures below are only a guide. Actual pay rates may vary, depending on:

- where you work
- the size of the company or organisation you work for
- the demand for the job.

Starting salary for a newly trained or assistant estimator in Scotland is around £25,000 to £35,000 a year. With experience this can rise up to around £50,000 a year. Highly experienced estimators can earn £50,000 to £60,000 or even more.

### Conditions

- You would usually be based in an office.
- You spend time visiting suppliers and clients.
- You have to wear protective clothing, including hard hat, safety boots and overalls when visiting sites.
- You would normally work 35 to 40 hours a week, Monday to Friday.
- You may have to work some evenings and weekends to meet deadlines.

### Getting In

- You can get in with a degree (SCQF Levels 9-10), HND (SCQF Level 8) or HNC (SCQF Level 7) in a relevant subject. Subjects include quantity surveying, construction management, civil engineering or building surveying.
- Entry requirements vary according to the level of course, but are normally 1-2 Highers for an HNC or HND and 4-5 Highers for a degree.

- You could do a Modern Apprenticeship in Construction: Technical and complete the Construction Contracting Operations: Estimating pathway at (SCQF Level 6). You can then gain experience and work your way up.
- Experience using AutoCAD software and experience of BIM (Building Information Modeling) is preferred.
- You need to have a Construction Skills Certification Scheme (CSCS) card or equivalent to work on sites.
- A full UK driving licence is useful, and may be necessary.

## What Does It Take

You need to have:

- excellent communication and interpersonal skills
- excellent analytical and numerical skills
- good planning and organisational skills
- good IT skills including experience using AutoCAD.

You need to be:

- self-motivated and able to plan ahead
- able to read and work from technical drawings
- a good team member
- able to work to a deadline.

## Training

- Once you have completed your qualification you could find employment as a trainee estimator.
- You would train on the job working alongside an experienced estimator.
- You can apply for membership of the [Association of Cost Engineers](#). See their website for details.

## Getting On

- Your promotion prospects rise with further professional development and increasing experience.
- After gaining your SVQ, HNC, HND or degree and some practical experience with an employer, you can go on to register with one of the relevant professional bodies, such as the [Royal Institution of Chartered Surveyors](#) (RICS) or [Chartered Institute of Building](#) (CIOB).
- Which one you register with may depend on what your qualification is in.
- As a member of any of the professional bodies, you have to complete a certain number of hours continuing professional development (CPD) each year.

## Contacts

### GoConstruct

Website: [www.goconstruct.org](http://www.goconstruct.org)

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**SPE Aberdeen**

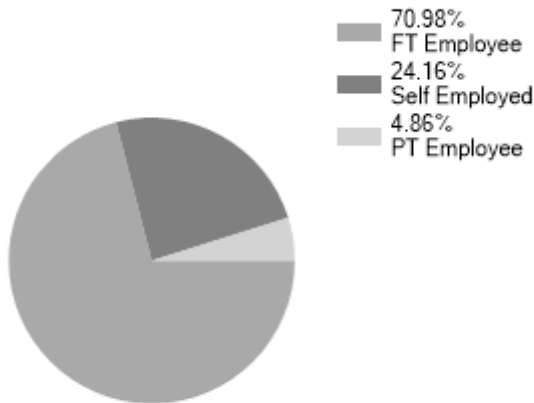
Email: [info@spe-uk.org](mailto:info@spe-uk.org)

Website: [www.spe-aberdeen.org](http://www.spe-aberdeen.org)

Facebook: [www.facebook.com/SPE.Aberdeen](https://www.facebook.com/SPE.Aberdeen)

## Statistics

Employment Status UK %

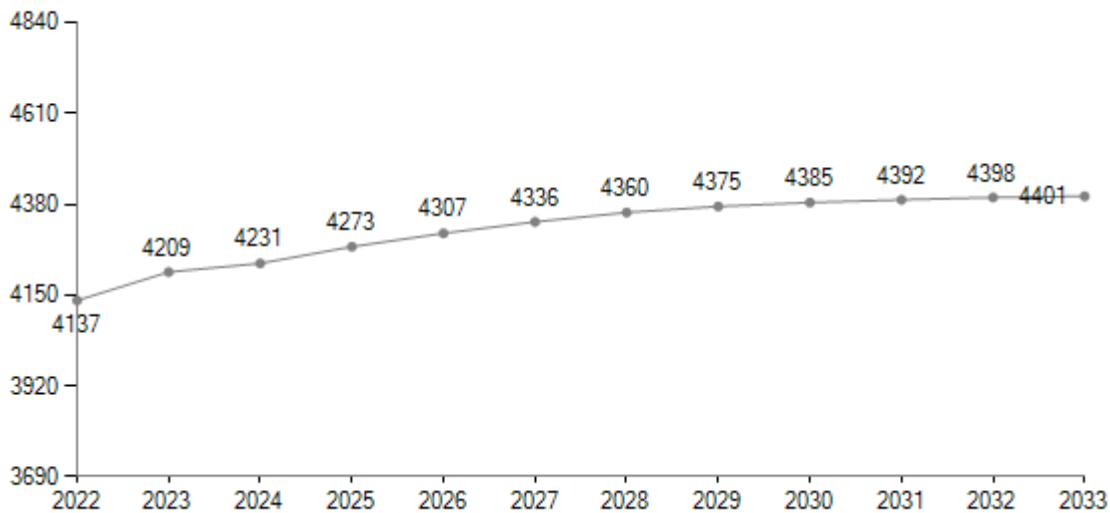


Past Unemployment - Scotland

No Claimant statistics available for Scotland.

LMI data powered by [LMI for All](#)

Predicted Employment in Scotland



LMI data powered by [Lightcast](#)