

Jeweller - Retail

A jeweller (retail) sells jewellery, clocks, watches and silverware. They may also carry out basic jewellery repair or cleaning services.

The Work

You could be:

- arranging attractive displays of jewellery, clocks, watches and silverware in the shop
- discussing what the customer wants and choosing suitable items
- arranging different methods of payment: cash, credit and debit cards or by instalments
- gift wrapping items purchased
- examining pieces of jewellery and quoting a value
- repairing, adjusting and cleaning jewellery and clocks
- carrying out stock control duties
- working to meet a set sales target
- specialising in one particular area, such as diamonds or watches.

Pay

The figures below are only a guide. Actual pay rates may vary, depending on:

- where you work
- the size of company or organisation you work for
- the demand for the job.

The starting salary is often based on the National Minimum Wage (NMW).

As of 1 April 2019 the National Minimum Wage is £4.35 an hour for workers aged 16 to 17, £6.15 an hour for workers aged 18 to 20 and £7.70 an hour for workers aged 21 to 24. The National Living Wage is £8.21 for workers aged 25 and over.

This may rise to £8.00 an hour with experience. Salaries can increase with commission earned on sales.

Conditions

- You will work a five-day week including some evenings and weekends.
- Part time work is common.
- Your pay may depend partly on commission for sales.
- If you are in a management job you might have to travel about the country or abroad to fairs, spending occasional overnights away from home.
- You will have to wear protective goggles if cleaning or cutting stones.
- You will use an eyeglass to inspect small items.
- You may have to wear a uniform.

Getting In

- You do not always need formal qualifications, but a good general education is useful.
- Previous retail or customer service experience would be useful.

What Does It Take

You should have:

- a good eye for detail
- excellent customer service skills
- good observation skills
- a smart appearance
- sales skills
- good practical skills for cleaning or repairing items
- an interest in and knowledge of jewellery.

Training

- You will get training on the job.
- There are Scottish Vocational Qualifications (SVQs) in Retail Skills at SCQF Levels 4 and 5 and Retail (Sales Professional) at SCQF Level 6.
- Your employer might expect you to study for professional exams.
- The National Association of Jewellers offers online courses through the Jewellery Education and Training (JET) programme. There are four levels: Professional Jewellers' Certificate, Professional Jewellers' Diploma, Professional Jewellers' Management Diploma and finally, the Professional Jewellers' Business Development Diploma.
- The Gemmological Association of Great Britain offers a range of tailor made courses in the gem and jewellery trade ranging from one-day workshops, to the Gemmology Foundation, Practical Certificate and Diploma qualifications. They also run specialised diamond courses.
- The British Horological Institute runs correspondence courses in clock and watch servicing.

Getting On

- You can work for independent jewellers as well as for large chains.
- If you work for a large company you can get promotion to a management post.
- You can repair and polish jewellery on a freelance basis for a group of shops.
- You can become self-employed if you have a lot of capital to invest.

More Information

The Creative and Cultural Skills website has a careers section called [Creative Choices](#) which covers careers information, jobs and opportunities in jewellery, including retailing.

Contacts

British Horological Institute Ltd

Tel: 01636 813795

Email: info@bhi.co.uk

Website: www.bhi.co.uk

Facebook: www.facebook.com/clockandwatchuk

British Retail Consortium (BRC)

Tel: 020 7854 8900

Email: media@brc.org.uk

Website: www.brc.org.uk

Twitter: @the_brc

Facebook: www.facebook.com/thebrc

Creative and Cultural Skills

Email: info@ccskills.org.uk

Website: www.ccskills.org.uk

Website (2): ccskills.org.uk/careers

Twitter: @CCskills

Facebook: www.facebook.com/ccskills

Gemmological Association of Great Britain

Tel: 020 7404 3334

Email: information@gem-a.com

Website: www.gem-a.com

Twitter: @GemAofGB

Facebook: www.facebook.com/GemAofGB

National Association of Jewellers

Tel: 0121 237 1110

Email: education@naj.co.uk

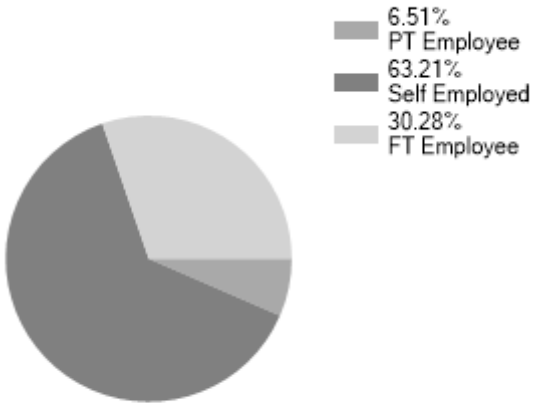
Website: www.naj.co.uk

Twitter: @UKNAJ

Facebook: www.facebook.com/NationalAssociationofJewellers

Statistics

Employment Status UK %



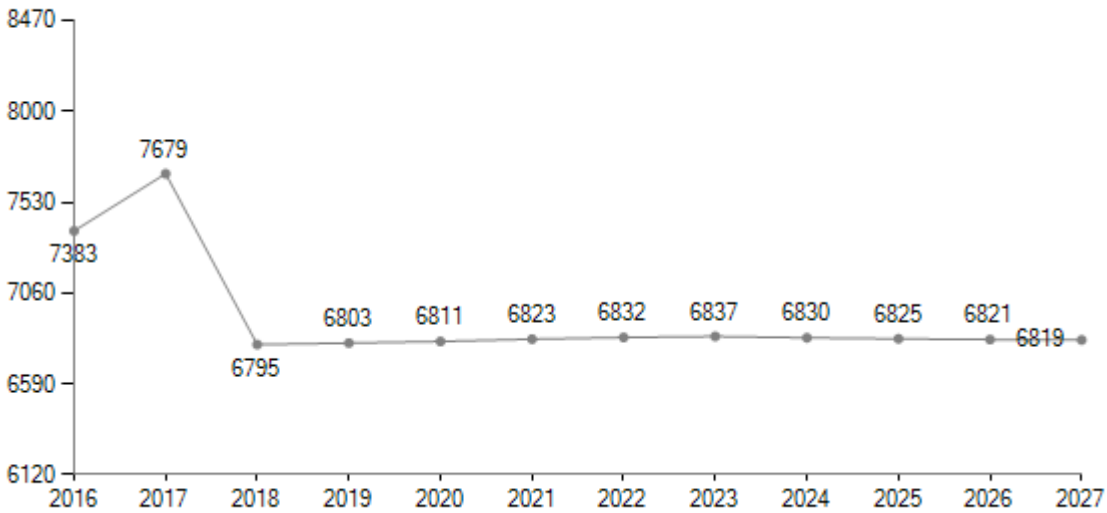
Past Unemployment - Scotland

Date	Unemployed
Dec 2016	0.32%
Sep 2018	0.61%
Dec 2018	0.28%
Mar 2019	0.21%

LMI data powered by [EMSI UK](#)

LMI data powered by [LMI for All](#)

Predicted Employment in Scotland



LMI data powered by [EMSI UK](#)