

## National 3 Business (Course Code: C708 73)

SCQF Level 3 (18 Credit Points)

### Why study Business?

Business affects every aspect of our lives and is an important part of the economy. This course will help you to understand how business works. You will learn how small businesses operate and what kinds of things influence business. Learning about business will help you to think logically and be flexible and resourceful about making decisions.

These skills are useful in work and life. They are particularly valuable if you are interested in working in business, whether as a business owner or employee.

### Career Pathways

To see what career areas this subject could lead to and the routes to get there, download and view these career pathways:

[Administration and Management](#)

[Animals, Land and Environment](#)

[Buying, Selling and Related Work](#)

[Communications and Media](#)

[Finance](#)

[Hospitality, Leisure and Tourism](#)

[Property and Facilities](#)

[Teaching and Classroom Support](#)

### What do I need to get in?

The school or college will decide on the entry requirements. You would normally have achieved:

- **National 2 Business in Practice**

### What will I study?

Business is a practical hands-on subject that relates the study of business to real-life contexts. You will learn about the relationship between a business and its customers, and the skills involved in running a business. You will also find out how factors like the financial and economic environment have an impact on businesses.

The course has **two** compulsory units.

### **Business in Action (9 SCQF credit points)**

In this unit you will learn about:

- enterprising skills and the personal attributes you need to succeed in business
- the importance of satisfying customers' needs
- ICT and other activities that support business.

### **Influences on Business (9 SCQF credit points)**

In this unit you will learn about:

- how financial matters and other internal influences affect business
- how the actions of stakeholders can affect business success.

Note: There is the option to study the Business in Action unit with a Scottish Context.

## **How will I be assessed?**

Your work will be assessed by your teacher or tutor on an ongoing basis throughout the course. Items of work might include:

- practical work - such as enterprise and employability skills
- written work - research assignments and reports
- projects
- class-based exams.

You must pass both units to get the qualification.

## **Study Materials**

## **What can I go on to next?**

If you complete the course successfully, it may lead to:

- **National 4 Business**

Further study, training or employment in:

- Administration and Management
- Animals, Land and Environment
- Buying, Selling and Related Work
- Communications and Media
- Finance

- Hospitality, Leisure and Tourism
- Property and Facilities
- Teaching and Classroom Support