

## Retail Assistant

A retail assistant sells goods in shops and stores. These could range from clothing or mobile phone shops to DIY and furniture stores.

### The Work

You could be:

- learning about the products sold within the store
- discussing what the customer wants and showing what the shop has in stock
- taking orders for things which are out of stock
- if necessary explaining how you can pay by instalments
- working out the total price and taking cash, card or voucher payments
- operating the till which may be computerised with a barcode scanner
- removing security tags and wrapping up goods for customers
- displaying the goods on the shelves and in the window
- dealing with complaints.

### Pay

The figures below are only a guide. Actual pay rates may vary, depending on:

- where you work
- the size of the company or organisation you work for
- the demand for the job.

Starting pay is often based on the National Minimum Wage (NMW) or the National Living Wage (NLW).

As of 1 April 2022 the National Minimum Wage is £4.81 an hour for workers aged 16 to 17, £6.83 an hour for workers aged 18 to 20 and £9.18 an hour for workers aged 21 to 22. The National Living Wage is £9.50 for workers aged 23 and over.

This can rise to around £9.00 an hour or more.

### Conditions

- You will work indoors.
- You will be on your feet a lot and might have to carry heavy items.
- You might have to work evenings and weekends.
- You may have to work longer hours near Christmas.
- Part time work is common.
- You usually have to wear a staff uniform.
- You may get a discount on goods you buy from the shop.

## Getting In

- You do not need formal qualifications, but a good general education is helpful.
- You should be fit enough to carry heavy loads.
- Apply directly to shops, from small newsagents to large department stores, from specialised boutiques to supermarkets.
- You may be able to get into a Modern Apprenticeships in retailing in some areas.
- Good keyboard skills or some computer knowledge may also be useful.

## What Does It Take

You should be:

- fast and accurate with numbers for cash handling
- able to stay calm when the shop is busy
- polite and helpful
- good at working with people
- trustworthy and dependable
- smartly presented
- clearly spoken with good communication skills
- knowledgeable about the products the shop sells.

## Training

- Your employer might arrange part time training for you.
- You can do an SVQ in Retail Skills at SCQF Level 5 at college.

## Getting On

- If you work for a large company, you might get training for a supervisory post.
- From there you could train as a manager, perhaps becoming a departmental manager and later moving into senior management. This may mean you have to move to another place for the best opportunities.
- You will not have as many promotion chances in a small shop but you can apply for jobs with larger organisations for more opportunities.

## Contacts

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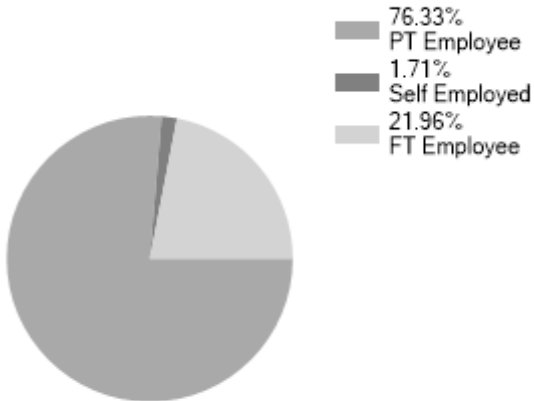
Website (2): [www.rethinkretail.org.uk](http://www.rethinkretail.org.uk)

Twitter: [@the\\_brc](https://twitter.com/the_brc)

Facebook: [www.facebook.com/thebrc](https://www.facebook.com/thebrc)

Statistics

Employment Status UK %

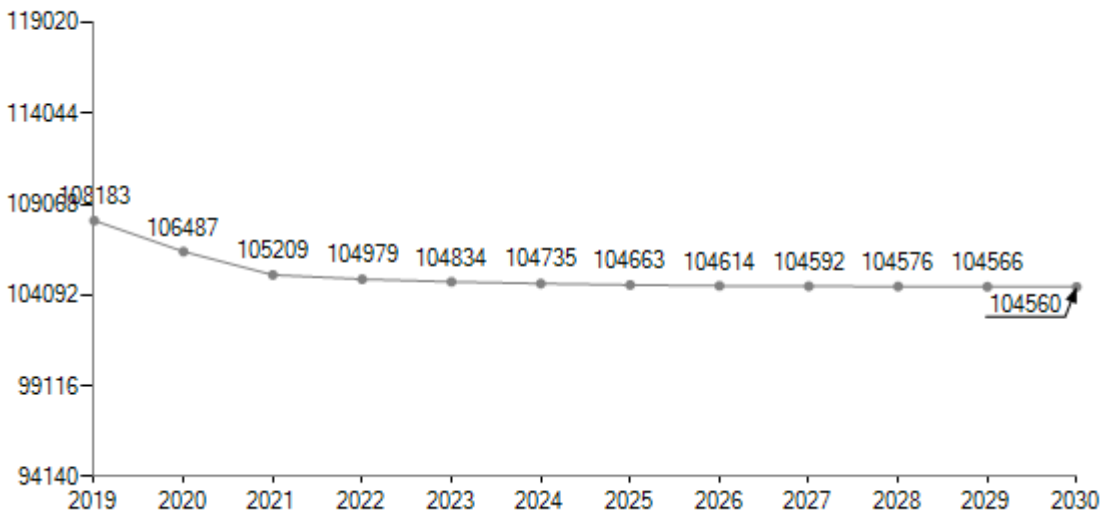


Past Unemployment - Scotland

No statistics available for Scotland.

LMI data powered by [LMI for All](#)

Predicted Employment in Scotland



LMI data powered by [EMSI UK](#)