

Buying, Selling & Related Work

You could work in **Call Centre Work, Procurement, Retail Buying, Retail Management, Retail Staff, Sales Management**

Useful subjects to study in school

National Subjects (National 3, 4, 5 and Higher)

Administration and IT
Applications of Maths
Business
Business Management
Maths

School/College Partnership Option

SfW Retailing
NPA Business Skills
NPA Business and Marketing
NPA Customer Service
NPA Enterprise and Business

Foundation Apprenticeship

Business Skills

Leaving School with Qualifications at:

National 3,
National 4,
National 5
or
College course at
SCQF Levels
4 and 5

or

Highers or
College course or
Foundation
Apprenticeship
at SCQF Level 6

Progression Routes

(There may also be other courses available in your local area)

Further Education - NPA and Other (SCQF Levels 4, 5 and 6)
Customer Service, Fashion and Retail, Fashion Business, Floristry

Workplace Learning - Modern Apprenticeships (SCQF Levels 5 and/or 6)
Customer Service, Food and Drink Operations, Procurement, Retail, Wood and Timber Industries

Workplace Learning - Modern Apprenticeships (SCQF Level 7)
Wood and Timber Industries

Higher Education at College - HNC and HND (SCQF Levels 7 and 8)
Fashion Design and Production with Retail, Retail Management, Supply Chain Management

Workplace Learning - Graduate Apprenticeship (SCQF Level 10)
Business Management

University Degree – BA Hons (SCQF Levels 9 and 10)
Fashion Branding and Promotion, International Fashion Branding

Your Personal Qualities

You are Confident, Enthusiastic, Observant, Sociable

You're interested in Business, Socialising

Your Core Skills are Communication, Numeracy, Organisation, Proactivity, Resilience, Teamwork